

# First State Military Academy Board Meeting

January 24, 2017

Moment of Silence

Quorum present, meeting called to order @ 5:47 p.m.

**Board Members Present:** S. Kidner ; C. Martin; D. Fiore; S Sack; T. DeVary.

**Founding Committee Members/Staff:** Commandant, Arles Wood, BM/FSMA, COL Wallace.

Motion to Approve Agenda, 2nd, Passed 5 to 0

**Opening Remarks:**

**Secretary's Report:** Sept. and Dec 2016 minutes were presented. Motion to accept minutes, 2nd, Passed 5 to 0.

**Public Comments:** None

**Treasurer's Report:** Presented WSFS banking statements for Dec. reflecting \$11,881 in account. Report submitted.

Strongpoint - Draft report presented on SWOT analysis. Final is due by 1 Feb to FSMA that will include phases and next costs.

USEED/O Course - Discussion about this mini-capital campaign to raise funds via USEED, a crowd funding operation for the O Course. Two Board members are fully participating - Dawn F and Chris M. Chuck B the Chair of the USEED effort, has asked the Board to participate. It was agreed the total from the Board for this effort will be \$6000. Currently some \$18,475 had been raised.

**Finance Report:** Business Manager presented December numbers. Revenues from state and local are 90% received - but did not get 4 schools receipts by 31 Dec. Federal Grants were awarded, with 60.74% money reported deposited. Discussion about specific revenue line (Misc) showing significant difference with what was budgeted. Current budget will be voted as final in Feb. Discussion about "draft" 2017-2018 budgets based upon 400 and 425 students - showing black. Motion to accept the Web Monthly Finance Report, 2nd, Passed 5 to 0.

Update: AS #13 has been submitted to pay out Ventresca on PP#7 and PP#8. Numerous documents from both FSMA and Ventresca are due BMG for final submittal to USDA.

CBOC: Chair Jenn D. - No Report. Next meeting set for Mar 17, 2017.

**Commandants Report:** Incoming enrollment now at 177 freshman applications. Discussion about Open House event held on Sat. Jan 7, 2017. Great turnout. Will wait on scheduling any Open House events in the Spring. 17 Mar deadline for selection of choice school. Teacher recruitment event in PA

in Feb - Commandant attending. SMI gave a brief on various programs - including Heart for Hero's 5k run and Cadet Ldrshp Camp in Bethany Beach 25-29 June. SMI also visiting Quantico on Friday 27 Jan seeking new MI resumes. Drill Team competitions begin in January - dates to follow.

**Committee Reports:**

**Tony DeVary (Academic):** Report Attached. Dates given for PSAT and SAT testing. Brief discussion about NHS and requirements.

**Dawn Fiore (Communication/Marketing/Enrollment):** Report Attached. Provided overview of some new social media opportunities - Hootsuite subscription has been utilized. Discussion about O course and Facebook posting for 24 hours straight. GoDaddy subscription must be renewed before 24 March. Discussion about Boy Scouts of Delmarva.

**Open (H/R):**

No Report Submitted

**Open (Facilities):**

Previously discussed what is needed to close out on Morrell Hall.

**Organizational Issues:**

Whistleblower Policy presented by Chris M. Final format on FSMA ltrhead will be presented at Feb Board meeting.

**Next Meeting:** 28 February 2017 at 5:30 p.m. at First Military Academy, Clayton, DE.

**Closing Remarks:** Regular Meeting adjourned at 7:28 PM.