

First State Military Academy Board Meeting

27 August 2019

Moment of Silence - Quorum present, meeting called to order @ 1736

Board Members Present: S. Kidner; B Newman, R Capitan, K Yencer, V Watson, L Stapleford, J Berg, C. Martin

Staff/Founding Committee Members:

Motion to Approve Agenda, 2nd, Passed 8 to 0

Secretary's Report: Minutes presented for 23 July 2019. Motion to Approve, 2nd, Passed 8 to 0.

Public Comments: None.

Treasurer's Report: WSFS banking statements for July '19 presented. Report submitted shows virtually no change in balance of \$6,841 in both accounts. Money will be transferred from FSF to WSFS account to handle last USDA "Interest Only" sweep in September. Monthly activity will increase with the start of principal and interest payments of approx. \$25k/month in October.

Finance Report: Presented by Commandant Gallucci. First month of new school fiscal year reported for July. Spending is only 8.33% of proposed FY'20 budget. Revenues currently estimated to be based upon 446 Cadets, however actual count is 456 Cadets. Revenues may be higher since we are gaining more Cadets from higher revenue districts. Final revenue carryover from last year was \$645,586.

Expenditures are tracking with the normal front loaded expenses on chrome books, nurse supplies, and insurance due in Sept or Oct. Salaries are tracking lower since step increases do not hit until September.

Motion to approve Web Monthly Finance Report, 2nd, Passed 8 to 0.

CBOC: S. Kidner Acting Chair- Next meeting is 19 September at 1:00PM.

Commandants Report: Report Attached. Current enrollment looks stronger than expected with the potential for 450 to 458 Cadets. Unit count increased to 33.10 units. Three more new Cadet meetings are scheduled for later this week.

Commandant asked for Executive Session to discuss three new teacher hires.

Motion to go into Exec. Session, 2nd, passed 8 to 0 at 1855.

Motion to return to regular agenda, 2nd passed, 8 to 0 at 1901

Motion to hire three new teachers Amy Thonnings, Wendy Reed-Ridgeway, and Kayla MCWilliams, 2nd passed 8 to 0.

SMI Bob Wallace reviewed this summer's Camps and discussed some of the schedule of events coming: Induction Day is set for 20 September 2019 at 0900 - MG Mullins is still a go as speaker; golf tournament on 24 September, and Vet Fest in Whitehall on 28 September.

Committee Reports:

Academic: Chair Blair Newman. Report attached. Start of Fall Sports with 55 players for football and volleyball had 15 girls sign-up. Opening day football game is 6 September, and Homecoming looks to be 26 October. Fees collected about \$12,948 with another \$3 - \$4k on the street.

Communication/Marketing/Enrollment: Chair Leslie S. Report attached - She presented a series of action items and discussion points as to increase our electronic and traditional media activity to support our enrollment. Seeking to get 2 posts a month with new tags for wider reach. Increase the use of Facebook and Instagram. Update both the Board and School's websites. Discussion about what other social media groups to link/target, along with what events can generate this higher level of public engagement. Use Induction Day as a BETA test.

H/R (Open): This committee shall be discontinued until call of the Chair.

Facilities: Chair Kevin Y. Installation of the new signs will be done by him this Sunday. Discussion about the Farmhouse and roof issues. Current estimate for new roof only is about \$11,041.30. Should we fix or will it last through winter? Asked Commandant to review and respond. Further discussed if building is worth saving or should be torn down. Kevin Y will seek an estimate on demolition and new parking lot.

Field in good shape, some weeds growing, over-seeding will occur in the Fall after Football Season.

Discussion about top soil from the project behind FSMA - soil testing is critical by EA before we take possession. Nothing happening at moment.

Reggie C presented the EP Henry project that will support over 6200 sq ft of sidewalks. Pavers have been made and awaiting shipment to FSMA. Coordinating with Atlantic Tractor to lift pallets. Costs may be more in the range of \$5 to \$10K to cover incidentals. Reggie C will be lead on this project.

Organizational Issues

Closing Remarks

Regular meeting adjourned at 1925.

Next Meeting: 24 September 2019, 1730, Media Center