

First State Military Academy Board Meeting

December 19, 2017

Moment of Silence

Quorum present, meeting called to order @ 1738.

Board Members Present: K Yencer; S. Kidner, J Berg., D Fiori., S Todd (late), C. Martin, J Durham

Staff/Founding Committee Members: Commandant Gallucci, SMI COL Robert Wallace, Dave McGuigan, Owners Rep./FSMA

Motion to Approve Agenda , 2nd, Passed 6 to 0

Opening Remarks:

PSO - No Report.

Secretary's Report: November 28 Minutes presented. Motion to Approve minutes, 2nd, Passed 6 to 0.

Public Comments: None

Treasurer's Report: Presented WSFS banking statements for Nov '17. Report submitted shows about \$3225 in accounts. Discussion about depositing the restricted Welfare Grant into the account to support the renovation work this Winter into Summer 2018.

Status of on-boarding Capital Campaign Chair - retired Marine General responded to our request indicating he does not have the time to support our efforts. Con-currently, the Case Statement for the actual campaign has not yet been delivered to FSMA by Strongpoint.

Finance Report: Presented by Commandant Gallucci. October numbers and budget narrative presented. Revenues tracking now as expected. Current budget numbers are stable, most expenses, except for those front loaded are below budget. Discussion about FY18 budget issues. Review of expense lines above 41%. Motion to Approve Web Monthly Finance Report, 2nd, Passed 7 to 0.

CBOC: Chair Jenn D. - Report Attached. Monthly dates for '18: 11 Jan., 8 Feb., 8 Mar. starting at 1300.

Commandants Report: Report Attached. Commandant said we have 129 applications for next year. Discussion on 6 Jan Open House event/mailer will be sent. Noted the "Commandant's Meeting" will be held on 25 Jan at 6:30 PM.

Next, SMI discussed the results of the Marine IG inspection on 30 November at FSMA. Overall - the school is Mission Capable, and the inspector commented by how impressed he and the team was about our school. The IG results have been reported to Quantico. No word as to impact on our NDCC status, however. Discussion about FSMA conducting a Leadership Camp for 100 to 150 Cadets this summer. Concerns with logistics and financial support.

Committee Reports:

Academic: Chair Sean T. Report Attached. Discussed. PSAT administered on 11 Oct to all 9th graders, and the National Merit Scholarship Qualifying test given to 10th and 11th grade Cadets on the same day. Scores have been released to FSMA - guidance meetings on 20 Dec. Also noted we have 42 Cadets to graduate this Spring with 32 applying to 2 or 4 year schools, 2 Military, 7 entering workforce.

Communication/Marketing/Enrollment: Chair Dawn F. Reported activity on Board's website - Facebook postings have fallen-off. Discussed MOAA for the Capital Campaign.

H/R (Open): This committee shall be discontinued until call of the Chair.

Facilities: Chair Kevin Y. Dave M FSMA Owner's Rep reported the Q hut and entrance off Duck Creek road have been laid out/staked. There will be more room off the back of the current location of the Q Hut for another 60-70 foot expansion in the future. Discussion about rules for collection and awards of bids - that must include signatures and forms. Discussion about Drill Field and top soil needed - could be significant. Project schedule was presented for Q Hut and request to have schedule developed for new Athletic Field to run concurrently.

Organizational Issues: Welfare Foundation application awarded in full amount of \$125,000. Reminders of Board/Staff Christmas Party, next Open House on 6 Jan. 2018.

Next Meeting: 23 January 2018 at 5:30 p.m. at First Military Academy, Clayton, DE.

Closing Remarks: Regular Meeting adjourned at 1910 hours.