

First State Military Academy Board Meeting

October 24, 2017

Moment of Silence

Quorum present, meeting called to order @ 5:30 p.m.

Board Members Present: K Yencer; S. Kidner, J Berg., D Fiori., C Martin, J Durham, S Sack

Staff/Founding Committee Members: Commandant Gallucci, SMI COL Robert Wallace.

Motion to Approve Agenda , 2nd, Passed 7 to 0

Opening Remarks: Welcoming, introductions and induction of two new Board members - Mr. Sean Todd (Teacher Rep) and Mr. Curt Fifer.

PSO - No Report.

Secretary's Report: September 28 Minutes presented. Motion to Approve minutes, 2nd, Passed 9 to 0.

Public Comments: None

Treasurer's Report: Presented WSFS banking statements for Sept '17. Report submitted shows about \$3400 in accounts - with three deposits. Treasurer presented our "survey results" from Strongpoint. Overall, shows strong familiarity of the school with positive impressions. However, it also showed the bulk of respondents would not give more than \$500 to a capital campaign.

Further discussion as to the next steps: On-boarding a Chair of the Campaign and completing the Case Statement for the actual campaign. Request for meeting will be made.

Finance Report: Presented by Commandant Gallucci (Arles Wood, on vacation). September numbers and budget narrative presented. Revenues tracking slightly more than expected. Sept 30 count was 409 Cadets. FY18 Budget is easing somewhat. Transportation monies were restored but actual loss of \$60,000 in State funds. Discussion of expense lines above 16%. Motion to Approve Web Monthly Finance Report, 2nd, Passed 9 to 0.

CBOC: Chair Jenn D. - Report Attached. Conversation about CBOC membership and what is required. Discussed status of Nursing support/application. Monthly dates: 9 Nov, 14 Dec., all starting at 1300.

Commandants Report: Report Attached. Total enrollment is 409 Cadets/27.19 Units. Discussion about increasing administrative staff - specifically , a new ELA Para, as well as a part-time janitor. Commandant to move forward to hire these two individuals prior to Nov. Board meeting. SMI discussed various events and trips - postponed 2 Nov trip to Inner Harbor. Raiders came in 2nd last weekend. SMI presented Marine Corps Ball for 9 Nov. - need 400 attendees; begins at 1800. Also discussed Marine IG inspection of FSMA for 30 Nov. All day event.

Committee Reports:

Academic: Chair Sean T. Report Attached. Discussed college admission reps to visit our Jr. and Sr.s in the coming weeks. PSAT administered on 11 Oct to all 9th graders, and the National Merit Scholarship Qualifying test given to 10th and 11th grade Cadets on the same day. Scores to be released on 17 Dec. Week of November 6th will be College Application Week. Updated the Board on current sports scores/programs.

Communication/Marketing/Enrollment: Chair Dawn F. Reported activity on Board's website - updating new Board members bios etc. Press release for the school's Marine Corps Ball is ready to go out.

H/R (Open): This committee shall be discontinued until call of the Chair.

Facilities: Chair Kevin Y. Significant discussion on renovations planned for the school - timing of when they start, priorities, which can be done internally, etc. Costs associated with engineering the pad/soil work for the "hut" and timing to get this completed. Discussion about athletic field and costs.

Organizational Issues: Welfare Foundation application submitted 13 October - seeking \$125,000. Will know around 1 Dec. No date yet for meeting with USMC JROTC Director. December Board meeting changed to 19 December because of Christmas Holiday.

Next Meeting: November 28, 2017 at 5:30 p.m. at First Military Academy, Clayton, DE.

Closing Remarks: Regular Meeting adjourned at 1909 hours.