

# First State Military Academy Board Meeting

## 1 October 2019 (Rescheduled from 24 Sept)

Moment of Silence - Quorum present, meeting called to order @ 1733

**Board Members Present:** S. Kidner; B Newman, R Capitan, K Yencer, L Stapleford, J Berg, C. Martin

**Staff/Founding Committee Members:**

Motion to Approve Agenda, 2nd, Passed 7 to 0

**Secretary's Report:** Minutes presented for 27 August 2019. Motion to Approve, 2nd, Passed 7 to 0.

**Public Comments:** Recognition of Mary Heckert, VP of FSMA PSO for her support and a big Thanks for the recent Shure-Line Golf Tournament that raised \$30,000 for the school. It was noted this was the biggest event for both the school and Shure-Line Electrical. Discussion about possible expenditures in the coming months of the money - both Commandant and SMI will review.

**Treasurer's Report:** WSFS banking statements for Aug '19 presented. Report submitted shows virtually no change in balance of \$6,841 in both accounts. Discussion on possible miss of the first draw from our WSFS account to handle our interest and principal payment that starts on 1 October of approx. \$25k/month.

**Finance Report:** Presented by Commandant Gallucci. Spending is about 25% of proposed FY'20 budget. Revenues are based on "30 Sept Count" of 452 Cadets vs. estimated budget of 446 Cadets in July. Revenues are now \$108,000 more based on increased Cadet count. Also noted \$14,000 unbudgeted support from the State for safety and security, discussed new doors and a couple of new cameras. Transportation reimbursement increased to \$997,000, but still does not cover all FSMA costs. Final revenue carryover from last year was \$645,586.

Expenditures are tracking with the normal front loaded expenses on chrome books, nurse supplies, and insurance due in Sept or Oct. Salaries are tracking current since increases were realized in September.

Motion to approve Web Monthly Finance Report, 2nd, Passed 7 to 0.

**CBOC:** S. Kidner Acting Chair- Meeting held 19 September. Reported discussion of the changes implemented by the state on the various accounting codes and definitions for reporting revenues and expenditures. School overall in good shape and expenses are tracking as expected.

**Commandants Report:** Report Attached. Current enrollment set at 452 Cadets. Unit count increased from 33.10 to 33.04 units. Discussion about school choice starting in Nov '19. Three possible dates for Open House events - 16 Nov., 7 Dec., and 9 Jan '20. All dates are Saturday morning at 0900.

SMI Col. Bob Wallace reviewed coming events and Induction Day held on 20 September with MG Mullen TECOM Cdr, USMC, and MG Berry of the DE National Guard. Great turnout from families and guests, and both General Officers were pleased they were able to attend. Discussed the coming events to include the Naval Academy tour and National Raider Competition in Texas.

### **Committee Reports:**

**Academic:** Chair Blair Newman. No Report attached. Discussed the records of girls volleyball at 5W to 4L, the football and soccer teams all doing well.

**Communication/Marketing/Enrollment:** Chair Leslie S. No Report attached, She presented a review of the media hits for Induction Day, got 30 additional shares on Facebook; Clayton Sun did a story and so did DSN. Discussion about Board's website vs. school's website and getting updated information/photos for both. Review of publishing Open House dates - which have been set for 16 November and 7 Dec 2019.

**H/R (Open):** This committee shall be discontinued until call of the Chair.

**Facilities:** Chair Kevin Y. All the new signs were installed. Continued discussion about the Farmhouse and roof issues. Reviewed current estimate for new roof is about \$11,041.30. Will get quotes on cost for demolition of the building and building a parking lot. Kevin Y will seek an estimate on demolition and new parking lot.

Field in good shape, over-seeding will occur in the Fall after Football Season.

Discussion about top soil from the project behind FSMA - unfortunately - FSMA will NOT be able to take the soil because the submitted tests from the developer do not meet the standards for a Brownfield's program.

Reggie C was absent to discuss the EP Henry project. All the pavers were delivered and are currently being stored at back of property. Costs for installation in phases may be more in the range of \$5 to \$10K to cover incidentals. Reggie C will continue to lead on this project.

### **Organizational Issues:**

**New Dates for FSMA Board meetings:**

**19 Nov and 17 Dec.**

### **Closing Remarks**

Discussion about Christmas Board/Staff Party in December.

Regular meeting adjourned at 1858.

**Next Meeting:** 22 October 2019, 1730, Media Center