

First State Military Academy Board Meeting

March 28, 2017

Moment of Silence

Quorum present, meeting called to order at 1745 hours

Board Members Present: C. Martin; J. Berg; T. Devary, S. Sack; J. Durham, D. Fiore; K. Yencer

Founding Committee Members/Staff: Commandant, COL Wallace, T DeVary.

Motion to Approve Agenda, 2nd, Passed 5 to 0

Opening Remarks: Welcome and opening comments

Public Comments: None

Discussion about next phase of work with Strongpoint. Jim needs approximately 40-50 people for focus groups. Jim will be meeting with Strongpoint on Friday at The Metro for additional talks. Board members committed to each donating \$1,000 by 5/17 board meeting to assist with Strongpoint costs.

Treasurer's Report: Discussion of board authorizing money to conduct a SWOT (Strength, Weaknesses, Opportunities, Threats) by Strongpoint marketing. Motion to accept, Passed 5-0

Finance Report: Revenue tracking as expected. Salary tracking below, but March is a 3 check month plus Spring stipends. Discussion around Assurance and them not coming out to FSMA to repair 8 camera's due to money owed. Phone's/camera's upkeep is expensive. Motion to approve web report, passed 5-0

CBOC: Chair Jenn D. - Meeting was held last Friday. Arles attended and went over budget during the meeting. Suggestion was made to possibly increase the Athletic fee. Next meeting 6/15, 9/14 and 12/14.

Commandant's Report: Submitted written report. Incoming Freshman enrollment now at approximately 90 Cadets for next year. Open house this Saturday, April 1st. Discussed possibly sending a mailer to potential 8th grade Cadets. Preliminary 2018 school calendar presented and approved, passed 5-0. Commandant discussed 2018 budget being based on 400 Cadets, potentially losing Education Sustainment grant from state due to budget cutbacks.

Col. Wallace discussed upcoming Cadet events and preliminary plans for Cadet Leadership camp to be held at Bethany Beach National Guard.

Secretary's Report: Motion to accept February minutes, 2nd, Passed 5 to 0.

Committee Reports:

Tony DeVary (Academic):

Report Submitted.

Dawn Fiore (Communication/Marketing/Enrollment):

Updates on posting to social media accounts

Organizational Issues:

None

Next Meeting: 25 April 2017 at 5:30 p.m. at First Military Academy, Clayton, DE.

Closing Remarks: Regular Meeting adjourned at 7:10 PM.